

# Why Cloud With Us?

## ABOUT US

We lead our customers through their digital transformation with such an impact - they can't imagine going back to the old way. As a certified Microsoft Gold Partner and Azure Expert MSP, we have proven experience and a proprietary project management process that reduces risk with on-time/on-budget delivery.

## Benefits of Buying Microsoft from Us

- ✓ Get free 24/7/365 Microsoft Premier Support
- ✓ Cloud and on-premise software equal Microsoft's pricing
- ✓ Quarterly cost/security/performance assessments
- ✓ Zero cost advisory and guidance on architecture and new features
- ✓ Free MSP services for VMs/PaaS/SaaS + Security Monitoring (Max of 10 items)
- ✓ Three Month Complimentary Subscription to <https://CloudCheckr.com/>
- ✓ Enjoy discounts on Microsoft Surface and most 3rd party hardware/software
- ✓ Consumption credits and discounts available on all prepaid agreements





# Why Henson Group?



Customers choose us because our Microsoft Azure Expert status means less risk for customers.

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## Key distinctions differentiating Henson Group from competitors include:

There are fewer than 100 Azure Expert certified Microsoft partners globally, so you are safe in choosing Henson Group for your next project. Our Expert status demonstrates that we have IP and a proprietary project management process that delivers for customers. We also have the best pricing and offer more value by providing Microsoft Premier support, continuous security cost reviews, and advisory services at no additional cost.

Today, we have more than 200 employees and associates servicing over a thousand clients in dozens of industries. From cloud, on premise, support, or licensing, Henson Group consistently delivers for clients worldwide.

As most of our architects, engineers, and developers are former Microsoft, we have relationships with Microsoft product groups and executives that give us access to code and knowledge not generally available to our competitors. Coupled with our experience and proven process driven approach, we are the best when it comes to Microsoft.

Henson Group is an award winning Microsoft Certified Azure Expert MSP and Gold Certified Partner focused on the deployment of Microsoft technologies for companies worldwide.

Are you ready to position your IT assets on a path to greater capabilities?

### 1 Less Risk

HG possesses several Microsoft certified competencies including the exclusive Azure Expert MSP endorsement achieved through annual audits of security, references, project experience, and product certifications.

### 2 More Value

HG offers the best value to SMBs and large corporations because we provide free, unlimited Microsoft Premier support. No other partner provides free Microsoft Premier and the typical Microsoft Premier contract starts at \$75,000 USD.

### 3 Access to Microsoft

In addition to the personal relationships we maintain with Redmond, HG's executives maintain an exclusive level of access to Microsoft Product Group developers, as well as Microsoft's upper management useful for customer escalations.

### 4 Award Winning Microsoft Partner Status

HG enjoys privileged access to exclusive Microsoft resources, such as beta & pilot programs as well as Microsoft funding programs to cover future project costs.

### 5 Focus on Client's Goals

HG is the only partner owned and operated in the USA with no outside or foreign investors allowing us to put clients and customer service ahead of profits. This is demonstrated in the free and value added services we provide.

### 6 Carbon Neutral

We are the only carbon neutral Azure Expert MSP worldwide.

Get Started by Emailing us at [info@HensonGroup.com](mailto:info@HensonGroup.com)